

## Profit and Loss

From January to March

|                       | Q1                  |
|-----------------------|---------------------|
| <b>INCOME</b>         |                     |
| From Openexo          | \$377.734,00        |
| From Exo Works        | \$228.463,10        |
| From Exo Works Europe | \$0,00              |
| From Exo Speakers     | \$20.532,03         |
| Total Income          | <b>\$626.729,13</b> |
| <b>GROSS PROFIT</b>   | <b>\$626.729,13</b> |
| <b>EXPENSES</b>       |                     |
| From Openexo          | \$265.999,00        |
| From Exo Works        | \$227.048,82        |
| From Exo Works Europe | \$7.081,00          |
| From Exo Speakers     | \$54.676,17         |
| Total Expenses        | <b>\$554.804,99</b> |
| <b>EBITDA</b>         | <b>\$71.924,14</b>  |
| <b>OTHER INCOME</b>   |                     |
| From Openexo          | \$462,96            |
| From Exo Works        | \$3,96              |
| From Exo Works Europe | \$0,00              |
| From Exo Speakers     | \$0,00              |
| Total Other Income    | <b>\$466,92</b>     |
| <b>OTHER EXPENSES</b> |                     |
| From Openexo          | \$8.247,46          |
| From Exo Works        | \$1.020,41          |
| From Exo Works Europe | \$0,00              |
| From Exo Speakers     | \$9.823,19          |
| Total Other Expenses  | <b>\$19.091,06</b>  |
| <b>PROFIT</b>         | <b>\$53.300,00</b>  |